Ministry fo Commerce and Industry
Terms of Reference for Trade Advisor

Job Title:	Trade Advisor
Directorate/Department:	Director General
Assignment Location:	Mogadishu, Office of the Ministry of Commerce and Industry (MOCI)
Duration of contract:	(12 months - exact date to be confirmed)

Nature of the Position:

The Ministry of Commerce and Industry would like to engage Trade Advisor to advise on policies and strategies to improve the country's medium and longer-term trade and investment climate, support the country's Enhanced Integrated Framework (EIF) process and guide the regional and global trade integration and economic cooperation efforts.

The general function of the adviser will be to help the government mainstream trade policy and trade facilitation into the Somali development framework, provide assistance on matters of planning, formulation and implementation of policies on trade and industry-related issues.

Project Background:
The Ministry of Commerce and Industry is currently a key beneficiary of a World Bank (WB)-financed investment lending project. The De-Risking, Inclusion and Value Enhancement of pastoral economies in the Horn of Africa Project (DRIVE) is a $327.5 million project to cushion pastoralists in Djibouti, Ethiopia, Kenya, and Somalia from the impacts of drought and better connect them to markets. DRIVE aims to protect pastoralists against drought shocks, using a package of financial services including drought insurance, payment, savings and possibly credit, and to connect pastoralists better to markets by upgrading the livestock value chains and facilitating the regional livestock trade. This project is regional and Djibouti, Ethiopia, Kenya and Somalia are expected to participate. The development objective is to enhance de-risking, financial inclusion and value addition of pastoral economies in the HoA. This project uses the existing country systems of the SCALE-UP PIU at the Ministry of Finance. Somalia will be supported by an IDA grant of US$ 70 million.

The project will have two components.

Component 1: De-Risking and Finance that will involve scale up financial protection for pastoralists across the HoA with a cost-effective package of financial products and services, including insurance, savings and (contingent) credit. To meet the needs of the pastoralists and provide cost-effective protection, the best financial products would be a mix of insurance and banking (savings and credit) products.

Component 2: Livestock Value Chains and Trade Facilitation, This component intends to connect pastoralists better to markets, by upgrading the livestock value chains and facilitating trade. The targeted beneficiaries are pastoralists who already have some connections to markets but derive limited value from their livestock-rearing activities. The production groups who benefit from component 1 would be linked to investment opportunities generated under component 2. The component will also support private investment in the livestock value chains that will lead to higher incomes for pastoral producers. This component is intentionally focused on complementing existing interventions on pastoral production systems, facilitating livestock trade and mobilization of private investment into the livestock value chains

Roles and Responsibilities:

The specific roles and responsibilities for the Trade Advisor/Consultant will include:

- Supporting the Ministry of Commerce and Industry to implement its trade policy and facilitation reform agenda:

    - As the focal point at MOCI on trade, the consultant/advisor will work closely with MOCI director of trade and be overall responsible for the design and implementation of Trade Information Portal (TIP) including collection, formatting and upload of all the information required for the initial implementation of the TIP with regards to livestock trade products including meat and livestock products to all destinations (exports and imports).
    - The consultant/advisor will work closely with all relevant stakeholder in order to develop and strategize all the trade mainstreaming portfolio in the country to place the livestock meat and products in different markets, devise a diversification strategy of the livestock products along the value chain such as the government agencies and international partners.
    - The consultant/advisor will help set up meetings with respective Director Generals and technical officials of other line ministries and agencies to collect to consult all trade related issues focusing on the DRIVE Project components (trade facilitation, quality infrastructure) and economic development.
    - The consultant/advisor will provide necessary support with under trade Business Process Mapping and process re-engineering exercise.
    - The consultant/advisor will provide input to the preparation and further update of National Trade Policy document and the implementation strategy process with a focus on livestock live and processed products including the trade facilitation issues.
    - The consultant will coordinate with the officials of the Office of the Prime Minister to provide input to National Trade Facilitation Committee (NTFC) as needed. These functions will include developing NTFC meeting agenda, prepare meeting minutes and follow up with NTFC members and relevant stakeholders to monitor progress and undertake follow up actions agreed during NTFC meeting.

- Advise on policies and legislation to establish favourable business environments that facilitate private sector development including through improving Somalia's standing on Doing Business;
- Facilitate access to, and build lines of communications with, the Government of Somalia
- Advise and devise policies to connect pastoralists better to markets, by upgrading the livestock value chains and facilitating trade.
- Facilitate linkages and connections with production groups who benefit from component 1 and support the linkages to investment opportunities generated under livestock value chain fund.
- Facilitate livestock trade and mobilization of private investment into the livestock value chains
- Support the administration of quantitative online survey to gather the perceptions of the Somali business community, and ensure high response rate through engagement/liaison with Somali private sector organization(s) on what is needed to propel livestock trade on concrete action as well as on upgrading the livestock value chain.
- Identify and engage information-rich stakeholders: Somali government officials, members of the Somali private sector, and members of Somali civil society, for key informant interviews (KIIs) on the process of the implementation strategy of the AfCFTA
- Facilitate and participate in conducting FDGs and KIIs, providing full transcripts with English translation
- Recommend to the Ministry sound policies promoting economic growth, regional and global trade.
-
    - Guide the Ministry on the processes of joining regional and global trade blocs such WTO, COMESA, EAC, AfCFTA, HoAI, etc. and be part of ruled-based multilateral trade and

investment opportunities for sustainable development to look at the phyto sanitary and sanitary requirements regarding livestock value chain products.

- Develop and support capacity development programmes on trade mainstreaming, targeting planners in a “whole of Government” approach and non-government actors to trade policy implementation as well as investment promotions.
- Developing and supporting the implementation of a capacity development programme for members of the staff for the management, monitoring, evaluation and analysis of trade related strategies and programmes;

- Under the overall supervision of the Ministry of Commerce and Industry especially the Director of Registration and in close cooperation with the WB Drive project within the department, the consultant/advisor is responsible to support and advice day to day management and achieve the overall goal of the business registration department;
- Support and coordinate any assessments that relates to effectiveness of the current institutional arrangements for reform at MoCI and to support any proposal for institutional mechanisms which supports a sustainable regulatory reform capacity at MoCI or the FGS level.
- Support and coordinate the assessments of the regulatory framework, mapping of regulations, systems, and de facto requirements for business related to business operations in Somalia in collaboration with the legal advisor and the DG with focus on ease of doing business indicators, and the development of recommendations for reform in these areas with a focus on livestock trade, value chain livestock products.
- Support the Ministry to establish structured stakeholder partnerships for effective discharge of its roles and responsibilities:
    - Maintain close relationship with the international and local developmental partners and brief the Ministry informed and updated on their activities
    - Assisting the Ministry to develop and maintain effective working relations with other line Ministers which play a critical role in mainstreaming trade policy and facilitation in the national development plan and in poverty reduction strategies
    - Assisting the Ministry, in coordination with the line Ministries, to develop and implement a coherent plan for the coordination of development assistance related to trade and mobilize resources for trade-related priorities as reflected in the national plan for the Government and the Ministry of Commerce and Industry’s specific plan.
- Participate in the meetings of the PIU project, undertake quality control of the TORs and products being prepared for the DRIVE project.

Competencies:

1. Minimum of 8 years of relevant experience in trade facilitation and trade policy development and capacity development, investment policy making.
2. Relevant experience in trade policy development, implementation and strong knowledge of trade facilitation and policy issues and policy formulation and analysis
3. Relevant experience in investment policy development and implementation. Experiences working in investment promotion and facilitation would be beneficial.
4. Previous work in Somalia and experience in the current context is an advantage
5. Knowledge of development projects and programs especially programs financed and implemented by international development partners.
6. Ability to work under pressure and good team work skills.

7. Excellent communication and interpersonal abilities, ability to relate to stakeholders at all level.
8. Knowledge of value chain analysis, market development and trade issues in the livestock sector.

Skills:

- Analytical, observational, organisational and networking skills
- Good knowledge international trade and development regulations and protocols
- Investment promotions
- Strategic planning
- Policy/Strategy development
- Policy analysis
- Monitoring and evaluation
- Research methods
- Team building
- Change management
- People management
- Report writing and presentation skills
- IT skills
- Ability to communicate effectively
- Ability to see and manage risks and consequences
- Functions effectively in a team of professionals

Qualification:

1. Minimum having Master's in Economics/Economic Development, International Trade, Development Studies, International Relations/Cooperation or related disciplines.
2. At least 8 years post-qualification experience 3 of which must have been in a management position of a working in investment and trade activities or public or private sector expertise
3. Knowledge of strategic planning, communication strategies, monitoring and evaluation is a necessary requirement.

Language requirements:

1. Fluency in written and spoken English and Somali.

Reporting:

The consultant will primarily report to the Director General, Ministry of Commerce and Industry, Federal Government of Somalia.